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CAREER OBJECTIVE

As electrical mechanical engineer with more than 4 years of experience and expert in curriculum in the Energy Field I am looking to associate myself with a progressive organization that gives me scope to extract my hard work. Knowledge and skills to involve as a part of a team which dynamically works towards the goal of the organization.

EXPERIENCE

Engie Mexico

Regional Sales Manager

MEXICO CITY

May 2021-Present

- Head of Gas & Power commercialization for Querétaro & Bajío, Mexico.
- Global Energy Manager.
- Development of commercial strategies for electricity and natural gas.
- Planning and development of energy products, as well as design of contracts and supply schemes.
- Expert in marketing and commissioning for natural gas and electric power supply.
- Regulatory advisor on gas and electricity, as well as on-site projects and energy efficiency.

Iberdrola

Energy Key Account Manager Leader

MEXICO CITY

Oct 2018 – May 2021

- Creation of PPAs contracts. Analysis of energy consumption. Generation Plant design. Design and creation of PPAs contracts for big energy consumers.
- Negotiation of contracts, legal advice and commissioning for electricity supply.
- Analyze and operate the settlements in the Market
- Generate and strengthen relationships with Global Companies, allowing strategic alliances in the energy sector.
- Business Development. And measurement diagnostics.

Iberdrola

Energy Advisor

MEXICO CITY

Oct 2017 - Oct 2018

- I analyzed energy consumption allowing customers savings on their energy billing.
- I planned energy saving alternatives.
- I diagnosed their measurement points allowing them to comply with current regulations.

EDUCATION

INSTITUTO TECNOLÓGICO DE MONTERREY

Electrical and Mechanical Engineer Energy (Dec 2017)

Mexico City

UNIVERSIDAD DE A CORUÑA

Mechanical Engineer Automation (May 2017)

A Coruña, Spain

PACIFIC GATEWAY INTERNATIONAL COLLEGE

Strategic Planning and Business Administration

Toronto, Canada

ADDITIONAL SKILLS

- Italian: Business Level.
- English: Business Level.
- French: Intermediate Level.
- Visual C#, Python and Power BI.

CERTIFICATIONS

- Quality Management System ISO:9001
- Red Code for Energy Systems
- Successful Negotiations Skills
- Financial Market.

